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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1987

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of South Florida
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 164 placement offices at the 143 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1986, and August 31, 1987. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 6 through March 6) and cumulatively (September 1 through March 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/6/87 THROUGH 3/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 3/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	48	674	$1774	$1798	$2042	$1796	$1500	205	2644	$1780	$1800	$2000	$1792	$1530
Business Administration & Management	12	154	1571	1658	*	*	*	89	630	1669	1671	2208	1667	1283
Management Information Systems	1	47	1750	2006	*	*	*	21	190	1837	1919	2219	1833	1375
Marketing & Distribution	13	120	1671	1723	*	*	*	47	571	1726	1666	2208	1733	1167
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	4	32	1698	1814	*	*	*	20	122	1636	1712	1875	1667	1333
Humanities	5	47	1439	1564	*	*	*	37	212	1410	1471	1750	1375	1025
Social Sciences	4	46	1477	1547	*	*	*	22	164	1424	1533	1700	1396	1000
ENGINEERING														
Aerospace & Aeronautical	1	20	2440	2342	*	*	*	5	100	2218	2311	*	*	*
Chemical	16	142	2592	2524	*	*	*	25	349	2525	2499	2675	2600	2375
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	8	61	1923	1998	*	*	*	29	255	2015	1999	2375	2000	1666
Electrical (incl. Computer Engrg.)	49	359	2441	2418	2750	2450	2200	152	1385	2384	2380	2567	2417	2200
Geological	+	2	+	2085				1	7	1700	2100	*	*	*
Industrial	15	53	2268	2288	*	*	*	44	231	2311	2281	2500	2300	2000
Mechanical	38	216	2315	2356	2550	2369	2000	96	800	2312	2356	2508	2329	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	10	+	2398				1	41	2500	2431	*	*	*
Mining & Mineral	+	+	+	+				+	4	+	2327			
Nuclear (incl. Engrg. Physics)	+	1	+	2667				1	11	2363	2438	*	*	*
Petroleum	+	10	+	2570				+	30	+	2624			
Engineering Technology	2	45	2087	2263	*	*	*	3	107	1591	2199	*	*	*
SCIENCES														
Agricultural Sciences	+	2	+	1653				9	64	1578	1643	*	*	*
Allied Health Professions	5	11	1989	1989	*	*	*	11	30	2427	2060	*	*	*
Biological Sciences	1	4	1900	1629	*	*	*	3	24	1572	1511	*	*	*
Chemistry	2	3	2813	2742	*	*	*	2	8	2813	2228	*	*	*
Computer Science	26	163	2158	2191	2400	2178	1733	69	600	2096	2162	2450	2129	1583
Mathematics	1	20	2000	2191	*	*	*	5	86	1823	2134	*	*	*
Other Physical & Earth Sciences	2	3	1562	1816	*	*	*	4	13	1520	1660	*	*	*
Totals	253	2245						901	8678					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.
1 The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/6/87 THROUGH 3/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 3/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
MGMT.-RELATED OCCUPATIONS														
Accountants & Auditors	44	662	$1772	$1797	$2042	$1796	$1500	201	2599	$1779	$1800	$2000	$1792	$1542
Banking Occupations	1	14	1667	1610	*	*	*	9	53	1556	1642	*	*	*
Business Administration	2	35	1313	1648	*	*	*	15	153	1443	1589	*	*	*
Consultants	3	38	2333	2077	*	*	*	14	161	1788	1982	*	*	*
Financial Analysts	3	20	1819	1737	*	*	*	14	81	1897	1819	*	*	*
Human Resources	1	9	1333	1240	*	*	*	7	58	1331	1485	*	*	*
Management Trainees	15	185	1559	1616	*	*	*	80	663	1636	1596	2175	1604	1283
COMPUTER & MATHEMATICAL														
Computer Programmers	4	68	2025	2141	*	*	*	31	284	1918	2063	2350	1917	1346
Computer Scientists (incl Systems Analysts)	21	129	2107	2196	2334	2178	1733	51	451	2115	2207	2408	2178	1833
Mathematicians/Statisticians	1	11	2000	2133	*	*	*	5	37	1823	2138	*	*	*
MARKETING & SALES														
Advertising/Marketing	9	52	1801	1950	*	*	*	30	207	1702	1764	2400	1700	1250
Retail/Wholesale Sales	4	38	1683	1716	*	*	*	32	214	1651	1675	2000	1667	1250
Technical Sales	5	25	1821	1921	*	*	*	14	126	2079	1896	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	2	7	1473	1601	*	*	*	9	53	1315	1392	*	*	*
Engineers (Engrg Degree Required)	126	892	2373	2377	2620	2408	2083	339	3204	2341	2348	2583	2375	2000
Farm & Natural Resources Management	1	3	1457	1719	*	*	*	5	41	1743	1653	*	*	*
Health-Related Occupations	7	15	1837	1853	*	*	*	15	41	2098	1928	*	*	*
Insurance & Real Estate Occupations	+	14	+	1723				12	104	1493	1624	*	*	*
Production Occupations	1	9	2450	1935	*	*	*	3	64	1586	1790	*	*	*
Researchers—Nonscientific	+	1	+	2583				+	1	+	2583			
Researchers—Scientific	1	3	2625	2542	*	*	*	1	3	2625	2542	*	*	*
Social Workers & Recreational Workers	1	7	1384	1264	*	*	*	5	39	1301	1332	*	*	*
Transportation & Distribution Occupations	1	8	2600	1969	*	*	*	9	41	2074	1918	*	*	*
Totals	253	2245						901	8678					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/6/87 THROUGH 3/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 3/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	6	42	$2036	$2156	*	*	*	37	206	$2007	$2135	$2208	$2042	$1750
MBA (Nontechnical Undergraduate)	14	55	2548	2523	*	*	*	34	195	2392	2316	3025	2375	1750
MBA (Technical Undergraduate)	3	16	2559	2772	*	*	*	9	34	2590	2603	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	14	+	2301				3	28	2436	2322	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	1625				1	12	2090	1913	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	5	+	2561				1	11	2333	2461	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	5	+	1395				+	25	+	1540			
Social Sciences	+	1	+	1666				2	36	1546	1772	*	*	*
ENGINEERING														
Chemical	1	11	2700	2768	*	*	*	1	37	2700	2767	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	8	+	2437				+	36	+	2396			
Electrical (incl. Computer Engrg.)	+	35	+	2948				4	107	2770	2902	*	*	*
Industrial	+	3	+	2467				+	20	+	2573			
Mechanical	1	15	2800	2789	*	*	*	3	71	2764	2812	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	2	+	3059				+	16	+	2711			
Nuclear (incl. Engrg. Physics)	+	3	+	2781				3	7	2748	2929	*	*	*
SCIENCES														
Chemistry	+	2	+	1698				+	7	+	2152			
Computer Science	1	23	3818	2887	*	*	*	4	60	2812	2767	*	*	*
Geology & Related Geological Sciences	+	2	+	1829				+	5	+	2308			
Mathematics	+	11	+	2579				3	20	2361	2458	*	*	*
Totals	26	256						105	933					

[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

MASTER'S DEGREE CANDIDATES

GRADUATE PROGRAM	INTERIM PERIOD 2/6/87 THROUGH 3/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 3/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	4	33	$2354	$2602	*	*	*	8	61	$2508	$2570	*	*	*
MBA - Tech Undergraduate	+	12	+	3063				2	26	3197	2981	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	3	36	2347	3144	*	*	*	6	62	2117	2876	*	*	*
MBA - Tech Undergraduate	1	29	3025	3349	*	*	*	1	30	3025	3307	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	2	27	2825	3200	*	*	*	3	53	2827	2930	*	*	*
MBA - Tech Undergraduate	+	23	+	3049				+	29	+	3131			
Totals	10	160						20	261					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	1	19	$3790	$3598	*	*	*	1	54	$3790	$3571	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				+	+	+	+			
Electrical (incl. Computer Engrg.)	1	8	4100	4045	*	*	*	1	31	4100	3932	*	*	*
Mechanical	+	1	+	3500				2	20	3167	3318	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)[3]	+	4	+	2310				+	9	+	2920			
SCIENCES														
Chemistry	1	13	3200	2775	*	*	*	4	49	2934	3007	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	5	+	3008				+	6	+	3134			
Physics	+	7	+	2910				1	19	4083	3305	*	*	*
Totals	3	57						9	188					

[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1843 2042 1675	31	1722	3	1644	4						
BUSINESS ADMINISTRATION &			1500	1	1446	4			1370	1		
MANAGEMENT INFO SYSTEMS	1750	1										
MARKETING & DISTRIBUTION					1663	7			1798	1		
ECONOMICS			1542	2								
HUMANITIES			1667	1	1280	3						
SOCIAL SCIENCES					1191	1						

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	ACCTG-PUBLIC	BANK--FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2440 1		
CHEMICAL						
CIVIL						1700 2
ELECTRICAL(INCL COMP ENG)		1416 1	2433 2	2644 3	2524 2	
GEOLOGICAL						
INDUSTRIAL	2155 7			2380 1		

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MECHANICAL							2361	5	2383	4		
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY			2090	1	2083	1						

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL												
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL					1900	1						
CHEMISTRY												
COMPUTER SCIENCE	2042	2			1709	2	2207	3				
MATHEMATICS									2000	1		
OTHER PHYSICAL & EARTH					1457	1						

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
ACCOUNTING									1834	2		
BUSINESS ADMINISTRATION &							1567	3	1917	1		
MANAGEMENT INFO SYSTEMS												
MARKETING & DISTRIBUTION	1825	1					1833	1				
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES							2083	1				

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2603	13							2568	2		
CIVIL												
ELECTRICAL(INCL COMP ENG)	3100	1	2412	6	2519	15					2275	2
GEOLOGICAL												
INDUSTRIAL					2275	4			2362	1		

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
MECHANICAL	2513	2	2550	1	2313	5			2172	3	2025	2
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY												

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AGRICULTURAL												
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY	2625	1					3000	1				
COMPUTER SCIENCE			2350	1	2300	4			2300	1		
MATHEMATICS												
OTHER PHYSICAL & EARTH												

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	PETROLEUM		RESEARCH/CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING			1692	3	1800	1	1525	1	1362	2	1517	1
BUSINESS ADMINISTRATION &	1791	2										
MANAGEMENT INFO SYSTEMS												
MARKETING & DISTRIBUTION	2208	1	1292	1							1125	1
ECONOMICS					1854	2						
HUMANITIES									1688	1		
SOCIAL SCIENCES									1317	2		

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2500	1										
CIVIL					2096	4	1931	1	1666	1		
ELECTRICAL(INCL COMP ENG)	2550	1			2369	9	2365	7				
GEOLOGICAL												
INDUSTRIAL			2750	1	2350	1						

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2000	1			2380	13	2000	2				
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY												

MARCH 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/06/87 THROUGH 03/06/87

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL						
ALLIED HEALTH PROFESSIONS					1989 5	
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE		2750 1	2554 1	2076 11		
MATHEMATICS						
OTHER PHYSICAL & EARTH					1666 1	

AVERAGE MONTHLY SALARY OFFERS MARCH 1987 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 02/06/87 THROUGH 03/06/87 PART 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
BACHELOR NON-TECH	1840 2042 1675	32	1631	7	1528	19			1584	2		
BACHELOR TECHNICAL	2130	9	1753	2	1960	7	2398	13	2369	7	1700	2

AVERAGE MONTHLY SALARY OFFERS MARCH 1987 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 02/06/87 THROUGH 03/06/87 PART 2

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM,FAB METAL	
BACHELOR NON-TECH	1825	1					1723	5	1861	3		
BACHELOR TECHNICAL	2623	17	2421	8	2416 2750 2200	28	3000	1	2331	7		

AVERAGE MONTHLY SALARY OFFERS MARCH 1987 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 02/06/87 THROUGH 03/06/87 PART 3

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES--PUBLC		GOVT--FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
BACHELOR NON-TECH	1930	3	1592	4	1836	3	1525	1	1409	5	1321	2
BACHELOR TECHNICAL	2350	3	2750	2	2341 2500 2190	28	2158 2334 1916	21	1666	1	1935	6

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/06/87 THROUGH 03/06/87

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1987 SCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA--NON-TECH	2652	7	2196	4				
MBA--TECH	2500	1	2589	2				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/06/87 THROUGH 03/06/87

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1987 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE		GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	2604 2	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /		/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/06/87 THROUGH 03/06/87

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1987 SCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ 3117 1 / / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /